

# CURRICULUM VITAE

BERARDINO CESI

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## Personal Details

Age: 37 (born on 2 June 1978, in L'Aquila, Italy). Italian citizen. Single

Address for correspondence:

via Terme, 1, Antrodoco 02013 (Rieti), Italy

Tel. numb.: +39 0746 578965; Mobile: +39 347 7037875

Personal homepage: <http://berardinocesi.jimdo.com/>

E-mail: [berardino.cesi@uniroma2.it](mailto:berardino.cesi@uniroma2.it)

## Current Position

- Assistant Professor in Public Economics, Department of Economics and Finance, University of Rome Tor Vergata.
- Professor at the *Italian National School of Administration* (SNA) (temporary position).
- Member of the Scientific Council at the *Center of Research in Procurement and Supply Chain* (Proxenter), University of Rome Tor Vergata.
- CEIS Fellow (Center for Economic and International Studies). Industrial Organization, Regulation and Competition Policy (IORC)

## Previous Positions

- **2010** Teaching Assistant in Economics, University of Bristol (UK).
- **2010** Visiting Professor at the University of Sassari. Department of Economics and Regulation (DEIR).
- **2009-2010** Assistant Professor at the Roosevelt Academy, International Honors College of the University of Utrecht.

- **2009** Postdoctoral Fellow in Economics, THEMA (Théorie économique, modélisation et applications), University of Cergy-Pontoise, France.
- **2008** Research Fellow, University G. D'Annunzio of Chieti, Italy (one year position).

## Education

- **2003-2007** PhD in Economics. University of Rome Tor Vergata. Supervisors: Prof. A. Iozzi and Prof. G. De Fraja; viva on 05/01/2007. Title: Essays on Industrial Economics and Economics of Education. Thesis composed of three papers: a) *Profitability of Horizontal Mergers in a Trigger Strategy Game*, b) *Public Investment and Higher Education Inequality*, c) *Local Provision of Public Education: Do childless Households Vote for a positive Tax?*. Panel: Prof. E. Iossa, Prof. F. Stroffolini, Prof. D. Paolini.
- **2005-2006** Visiting student (one year), University of Leicester (UK). Supervisor: Prof. G. De Fraja.
- **2002-2004** MSc in Arts of Economics. Catholic University of Louvain La Neuve (Belgium). Dissertation: Horizontal Mergers Profitability: An Analysis in Repeated Game. Supervisor: Prof. R. Amir.
- **2001-2002** MSc in Economics and Institution. University of Rome Tor Vergata. Area of specialization: European Economics/ Public Economics and Regulation.
- **2001** BSc in Economics. University G. d'Annunzio of Chieti. Viva on 04/10/2001. Four years degree completed in 3 years and eight months. Final mark 107/110. Thesis: *Analysis of Income Inequality in Italy (1945- 1998)*. Supervisor: Prof. G. Parodi.

## Fellowships and Research Funding

- **2008** Member of the research unit on "Competition, contracts and framework agreements in regulation and public contracts" (responsible T. Valletti) within the PRIN research project "New industrial policy and public-private interactions" (La nuova politica industriale e le interazioni pubblico-privato nelle imprese e nei mercati) funded by MIUR, scientific coordinator prof. C. Scarpa.
- **2003-2006** PhD fellowship, University of Rome Tor Vergata.
- **2003** Research fellow for abroad postgraduate study, University G. D'Annunzio, Chieti.
- **1998-2001** Undergraduate fellowship, University G. D'Annunzio, Chieti.

## Interests

Public Economics (Procurement and Economics of Education), Applied Law and Economics, Contract Theory applied to Public Economics and Industrial Organization (Regulation, Mergers), Applied Game Theory (Repeated Games).

## Languages

- Italian (mother tongue), English (fluent), French (good speaking).

## Computing

- Working knowledge in Office, Matlab, Scientific Workplace, Maple, Stata.

## Teaching Experience

### Academic Teaching

- **2015-2016** European Public Economics (Undergraduate course in English), Department of Economics and Finance, University of Rome Tor Vergata.
- **2013-2015** Microeconomics (Master and PhD course in English)
- **2012-2013** Industrial Economics and Regulation, Department of Economics and Finance, University of Rome Tor Vergata
- **2011-2012** *Topics in the theory of public goods and taxation*, Department of Economics and Finance, University of Rome Tor Vergata (Master and PhD, in English joint with S. Gorini)
- **2010** *Public Good and Collective Action*, Department of Economics and Finance, University of Rome Tor Vergata (Master and PhD, in English joint with S. Gorini)
- **2008-2009** Lecturer in Economic Policy at University of Rome Tor Vergata, Scuola IAD (undergraduate e-learning).
- **Since 2006** - Teaching Assistant in Industrial Economics and Public Economics, Department of Economics and Finance, University of Rome Tor Vergata, (undergraduate).

- **2006-2008** Professor in *Microeconomics and Introduction to Finance and Accounting*, University of Rome La Sapienza (undergraduate; Fixed-term position).
- **2006** Teaching Assistant for the course *Asymmetric Information and Contract Theory*, Department of Economics and Finance, University of Rome Tor Vergata (postgraduate, PhD; Prof. A. Bennardo).
- **2006** Teaching Assistant in Economics, University of Rome La Sapienza, (undergraduate).
- **2005** Teaching Assistant in Microeconomics, Department of Economics, University of Leicester, UK. (undergraduate, tutorial and seminar sessions-small groups, Prof. G. De Fraja).

## Non-Academic Teaching

- **2013-2014** Italian National School of Administration (Scuola Nazionale dell'Amministrazione, SNA): lectures on the "Economic Analysis of Public Procurement".
  - June 2013 (Bologna)
  - December 2013 (Caserta)
  - February, April, June 2014; April 2015 (Palermo)
  - July 2014 (Caserta)

## Publications

- **2014** "Peer group and Distance: when Widening University Participation is Better", with. D. Paolini; *The Manchester School*, Vol. 82, 110-132.
- **2014** "The failures of collective action: a formal game-theoretic revisitiation of the Olson theory"; with S. Gorini. In: L. Castellucci (ed). *Government and the Environment. The role of the modern state in the face of global challenges*, pp 23-50. London-New York: Routledge Taylor & Francis Group
- **2012** "Regulating unverifiable quality by fixed-price contracts"; *the B.E. Journal of Economic Analysis and Policy (Contributions)*, Vol. 12, n. 1, article 40, with A. Iozzi and E. Valentini
- **2010** "Mergers under Endogenous Minimum Quality Standard: A note"; *Economics Bulletin*, Vol. 30, n. 4, 3260-3266.
- **2010** "Public Investment and Education Inequality"; *the IUP Journal of Public Finance*, Vol. 8, Nos. 4, November.

- **2010** "Local public education and childless voting: the arising of an "ends with the middle" coalition"; the *IUP Journal of Public Finance*, Vol. 8, Nos. 1 & 2, pp. 74-102, February & May.
- **2010** "Horizontal Mergers: a solution of the Insider's Dilemma"; *Bulletin of Economic Research*, Vol. 62, n. 2, 171-180.

## Submitted Papers

- "Public Procurement Contracts with Unverifiable Quality: The case for Discriminatory Competitive Procedures"; (with A. Iozzi and G. L. Albano). *R&R (2nd round)* at the *Journal of Public Economics*
- "Insider's dilemma: a general solution in a repeated game"; (with W. Ferrarese). Under submission to the *Review of Industrial Organization*
- "Peer Group, Distance and tuition fees: when widening university participation is still better"; (with E. Carroni and D. Paolini). Under submission to *Italian Economic Journal*

## Most Recent Working Papers

- **2015** "Insider's Dilemma: A General Solution in a Repeated Game"; with W. Ferrarese. CEIS Working Paper No. 350: July 15.
- Working Paper Series
- **2015** "Peer Group, Distance and tuition fees: when widening university participation is still better"; with E. Carroni and D. Paolini. CRENoS WP 2015\_06.
- **2012** "Peer Group and Distance: When Widening University Participation is Better"; with D. Paolini. CORE Discussion Paper Centre For Operations Research and Econometrics, 2012/42
- **2011** "Relational Procurement Contracts: A simple model of Reputation Mechanism"; with G. Albano and A. Iozzi. SSRN working papers series, 15.07.2011 and CEIS Working Paper n. 209.

## Research in Progress

- "Minimum quality standard with searching costs"; with K. Serfes.

- "Relational procurement and competition"; with G.L. Albano and A. Iozzi.
- "Timing of advertising in the broadcasting market"; with A.R. Bennato and A. Iozzi.
- "Enforcing higher-education participation"; with D. Paolini and E. Carroni.
- "Corruption and illegal disposal"; with A. D'Amato and M. Zoli.

## Presentations at Seminars and Conferences

- **Seminars:** University "G. D'Annunzio" of Chieti-Pescara (2005, 2008); University L. Bocconi of Milan (2005); University of Rome Tor Vergata (2005, 2007, 2008); THEMA, University of Cergy-Pontoise (2009).
- **Summer schools:** Summer school in "*Inequality: Mechanisms, effects and policies*" (CRISS), University of Siena, 17-24 June 2007; First summer school of Marie Curie Research Training network "*The Economics of Education and Education Policy in Europe*" (CEPR, European Expert Network on Economics of Education (EENEE)), University of Padova, 16-18 June 2006.
- **Presentations at Conferences:** EAIRES 2006, 2008; the 21st Meeting of the EEA 2006; the 28th EAIRES Forum; Italian Public Economics Association, SIEP 2008; the 5th CRESSE Conference on "Advances in the Analysis of Competition Policy and Regulation" 2010, 2014; 2nd Network Economisti della Regolamentazione e delle Istituzioni (NERI) 2010 and 2015; SIEP 2014.

## Previous Working Experience

- **2007-2008** Economist at Research Unit, Italian Public Procurement Agency (Consip S.p.A.). Main activities: support to the CEO on procurement strategies and tender design; Consultancy and applied research on public procurement; Optimization of contracting strategies; Analysis of procurement auctions data; Design of vendor rating systems and reputation mechanisms; Analysis of e-procurement tools of the new European Directive 18/2004.
- **2002** Stager ASSONIME (Association among the Italian Public Companies). Economic Consultancy. Sector: Competition & Regulation. Topic: *Economic Analyses of the reform of Italian public services (2001/2002)*. Supervisor: Dr. G. Bruzzone.

## Consultancy

- **2008** Consultant for ACEA (local water/electricity company) in the group coordinated by G. Spagnolo and G. Piga. Object: implementing an optimal mechanism to award public contract in the electric/water Italian sector.
- **2007** GLG Council Member.